

Vodacom Group Investment case



Disclaimer

The following presentation is being made only to, and is only directed at, persons to whom such presentations may lawfully be communicated ('relevant persons'). Any person who is not a relevant person should not act or rely on this presentation or any of its contents.

Information in the following presentation relating to the price at which relevant investments have been bought or sold in the past or the yield on such investments cannot be relied upon as a guide to the future performance of such investments. This presentation does not constitute an offering of securities or otherwise constitute an invitation or inducement to any person to underwrite, subscribe for or otherwise acquire securities in any company within the Group.

Promotional material used in this presentation that is based on pricing or service offering may no longer be applicable.

This presentation contains certain non-GAAP financial information which has not been reviewed or reported on by the Group's auditors. The Group's management believes these measures provide valuable additional information in understanding the performance of the Group or the Group's businesses because they provide measures used by the Group to assess performance. However, this additional information presented is not uniformly defined by all companies, including those in the Group's industry. Accordingly, it may not be comparable with similarly titled measures and disclosures by other companies. Additionally, although these measures are important in the management of the business, they should not be viewed in isolation or as replacements for or alternatives to, but rather as complementary to, the comparable GAAP measures. All growth rates quoted are year-on-year and refer to the six months ended 30 September 2022 compared to the six months ended 30 September 2021, unless stated otherwise.

This presentation also contains forward-looking statements which are subject to risks and uncertainties because they relate to future events. These forward-looking statements include, without limitation, statements in relation to the Group's projected financial results. Some of the factors which may cause actual results to differ from these forward-looking statements are discussed on slide 41 of this presentation.

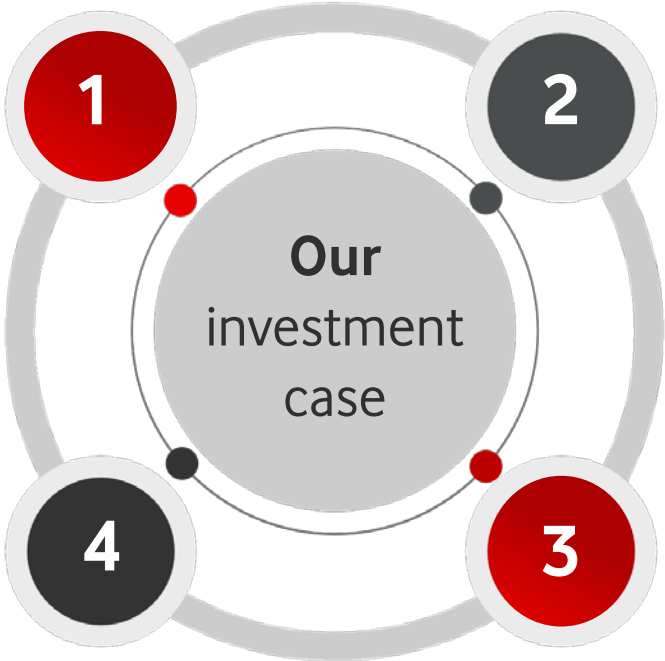
Vodafone, the Vodafone logo, M-Pesa, Connected Farmer, Vodafone Supernet, Vodafone Mobile Broadband, Vodafone WebBox, Vodafone Passport, Vodafone live!, Power to You, Vodacom, Vodacom 4 Less and Vodacom Change the World are trademarks of Vodafone Group Plc (or have applications pending). Other product and company names mentioned herein may be the trademarks of their respective owners.

Our investment case

We are a market leader with attractive ROCE

Scope to accelerate medium-term growth

- Access to 133m customers, across our footprint, with an addressable market of more than 500 million people when Vodafone Egypt transaction closes
 - InfraCo ongoing optimization
 - FintechCo PBT margin > Telco PBT margin
-
- Purpose-led model
 - Recognised as an ESG leader, including MSCI ESG AAA rating



- Data and smartphone penetration upside
 - Expanding addressable market in Fintech
 - Transformational M&A in Egypt and SA fibre
-
- Incentivised to create value and deliver on key ESG variables
 - Strong execution track record

We are a responsible corporate

We have a trusted management team

Our markets | Market leading position to >500 million people



Legend:
■ Vodacom led markets
■ Safaricom led markets
■ M&A announced, not completed

Information is for the period ended 30 April 2022

1. IMF and World Bank (Extraction date: April 2022)
2. Vodacom Group has an effective stake of 34.94% in Safaricom
3. The Group, excluding its indirect interest via its shareholding in Safaricom PLC, has an effective interest of 6.2% in Ethiopia. In addition, the Group has indirect exposure through Safaricom PLC's 55.7% effective interest in Ethiopia

South Africa

Ownership	100%
Population ¹	60.8 million
Customers (90-day active)	45.5 million
Market position	1st

Tanzania

Ownership	75%
Population ¹	63.3 million
Customers (90-day active)	16.0 million
Market position	1st

Lesotho

Ownership	80%
Population ¹	2.2 million
Customers (90-day active)	1.8 million
Market position	1st

DRC

Ownership	51%
Population ¹	95.2 million
Customers (90-day active)	16.1 million
Market position	1st

Mozambique

Ownership	85%
Population ¹	33.1 million
Customers (90-day active)	10.0 million
Market position	1st

Saficom² (Kenya)

Ownership	35%
Population ¹	56.2 million
Customers (90-day active)	43.2 million
Market position	1st

Ethiopia³

Ownership	6.2%
Population ¹	120.8 million
Customers (90-day active)	0.2m
Market position	New entrant

Egypt

Ownership	55%
Population ¹	106.2 million
Customers (90-day active)	44.6 million
Market position	1st

Purpose

We connect for a better future



Digital society

- Digitising critical sectors
- Digitising government



Inclusion of all

- Access for all
- Propositions for equality
- Workplace equality



Planet

- Managing carbon emissions
- Reducing waste, circular economy
- Using water responsibly

Affordable data

Personalised offers

represent >60% of data bundles sold in VSA

Platforms for good

M-mama

Vodafone Foundation & USAID commitment increased to \$20 million

Platforms for good

Connected Farmer

1.5 million registered small-scale farmers in Africa, promoting food security

Energy mix

COP 27 & Eskom pilot

To support our halving of greenhouse gas (GHG) emissions by 2025

Our Strategy | **Leading African TechCo with clear System of Advantage**

Africa's leading communications company

1 Footprint strengthened

2 Secure leadership in mobile and fixed

Diversify and differentiate with our digital ecosystem

3 Scale financial and digital services

4 Digital partner of choice for enterprises

5 World class loyalty and customer experience

6 Personalisation through CVM and Big Data

Optimised, future-ready TechCo

7 Optimise assets through sharing

8 Technology leadership in Network and IT

9 TechCo organisation and culture

10 Trusted brand and reputation

Strategy in action | We are accelerating our System of Advantage

Strategic ambitions:



Acceleration:



Strategic outcomes:

Africa's leading communications company



Ethiopia launch, Vodafone Egypt regulatory **progress**



Spectrum secured in Tanzania



Strong **acceleration** in merchant base



Increased penetration of **personalised bundles**



Developed ring-fenced SPV model for **rural BTS**



Progress on FibreCo model across International markets

Diversify and differentiate with our digital ecosystem

- Improved growth prospects as key projects accelerate
- Larger addressable market in connectivity and digital services
- Enhanced growth, returns and societal impact

After Vodafone Egypt deal¹

67m



Financial Services customers, extending our leading fintech position

59%



Smartphone penetration providing structural data opportunity

40 000



Network sites and one of Africa's largest tower owners

>500m



Population reach supporting scalable partnerships

¹ Information including Safaricom on 100% basis.

Strategy in action | Footprint strengthened

Structural growth opportunities in new geographies

We connect people



Population
120.8m



\$1bn

Ethiopia telco market size¹

Population
106.2m



\$5bn

Egypt telco market size¹

And positioned to **scale mobile financial services**



c.78m

Ethiopia's unbanked population² Egypt's unbanked population²

c.80m

Super-app opportunity to unlock financial and digital services

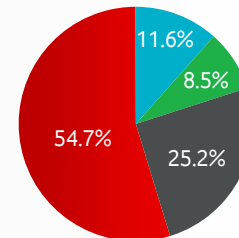
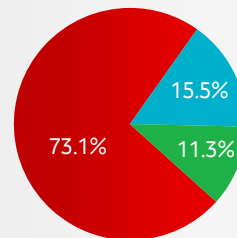
Vodafone Egypt delivering best-in-class growth

- Market leader, with attractive asset portfolio (e.g. towers, spectrum)
- Mobile customer market share³ at 42%, EBITDA margin 45%
- 1H23 Service revenue growth of 18.6%, EBITDA growth of 21.4%
- EBITDA growth offsets FX devaluation, EV/EBITDA deal multiple unchanged

FY1H23 operating profit

Before Vodafone Egypt deal

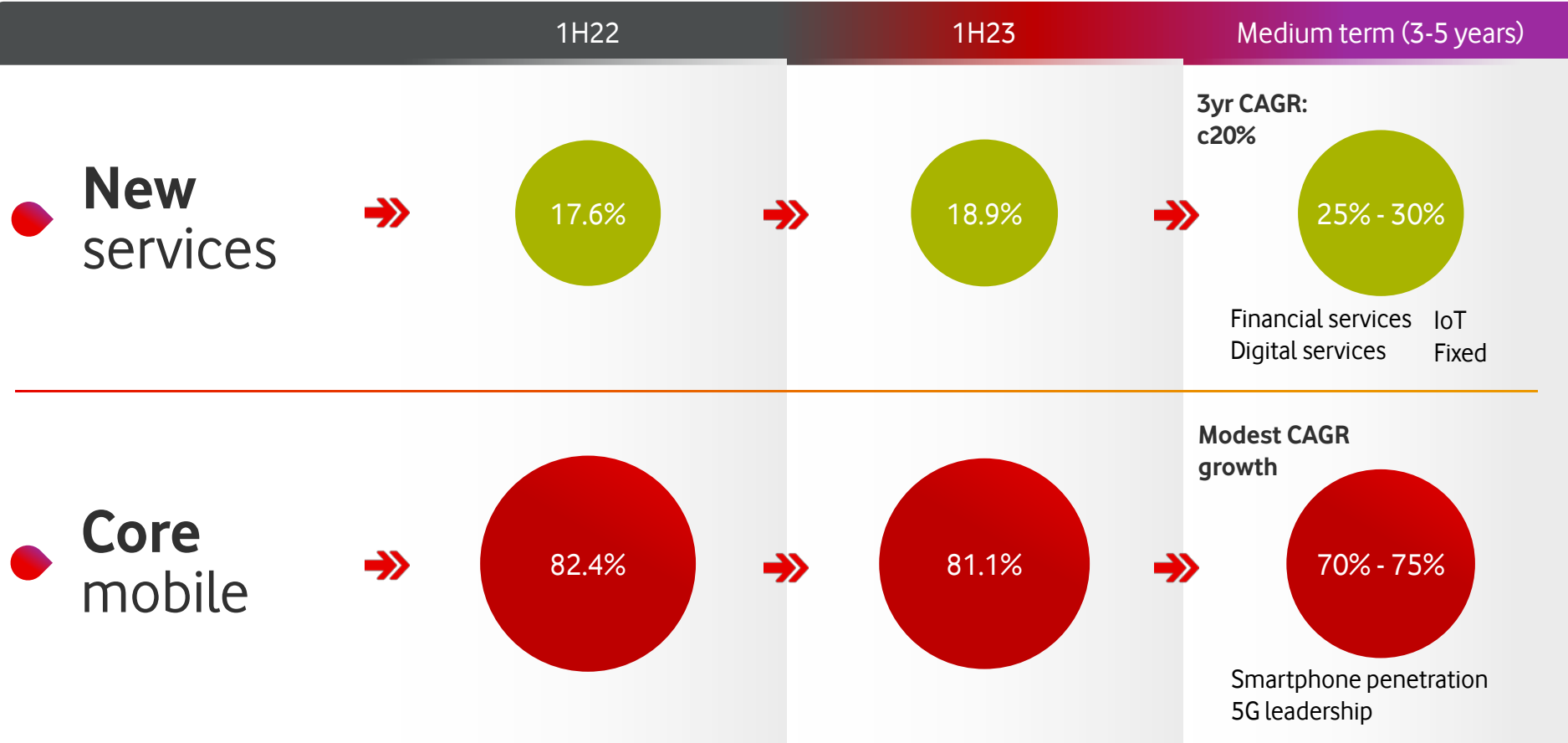
After Vodafone Egypt deal



• South Africa • International • Safaricom • Egypt

1. Market sizes based on company reports, Analysys Mason, GSMA and Vodacom estimates 2. Based on Global Findex and Fitch Solutions 3. GSMA estimates for September 2022

Outlook | We have a clear ambition to grow new services



● New services revenue as % of Group service revenue ● Core mobile revenue as % of Group service revenue

Strategy in action | Scaling our dual-sided financial services ecosystem

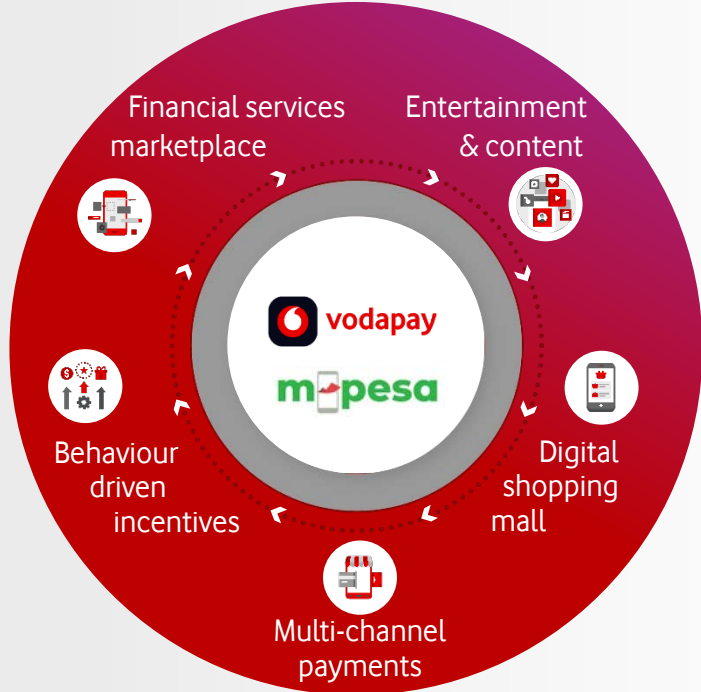
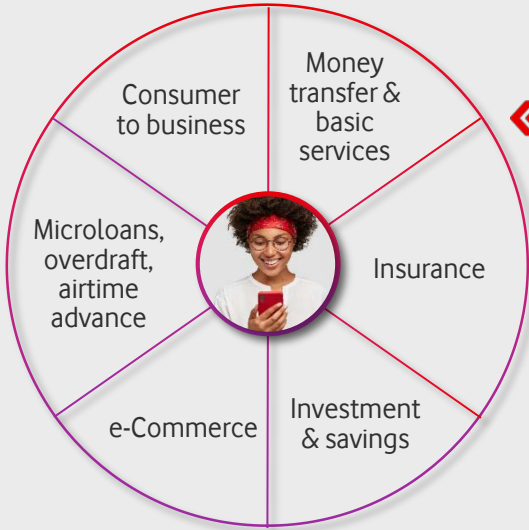
Consumer proposition

Lifestyle super-app

powered by  支付宝 ALIPAY

Merchant proposition

Trusted platform and brand, personalised offers, access to affordable financial services



Large footprint, low set-up costs, personal targeting, low customer acquisition costs



Financial services | New services adding to scale of our fintech platform

100% basis (including Safaricom)

Contribution to International M-Pesa growth

63 million

\$355.2 billion

Strong underlying growth

financial services customers

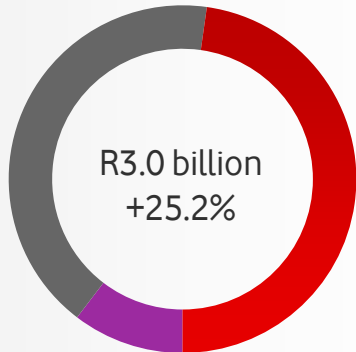
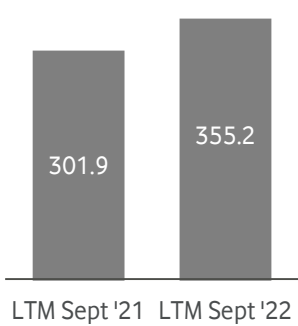
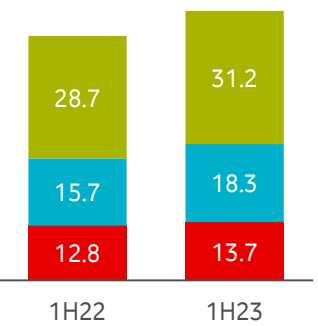
M-Pesa transaction value

in financial services revenue

SA IB M-Pesa SF M-Pesa

M-Pesa (IB + SF)

SA IB M-Pesa SF M-Pesa



P2P Withdrawals New growth drivers

New growth drivers:

- Business payments (C2B, B2B, B2C)
- Global payments (IMT)
- Financial services (loans, savings)

million	US\$ billion	R billion
48% penetration	17.6% growth	VOD 10.7%* growth SF 8.7%* growth

* Normalised growth presents performance on a comparable basis. This adjusts for trading foreign exchange, foreign currency fluctuation on a constant currency basis (using the current period as base) to show a like-for-like comparison of results
SA = South Africa; IB = International; SF = Safaricom

Our ESG approach | Key elements of our ESG Framework

1 Deliver on our three purpose pillars

Digital society

- Connecting people and things
- Digitalising business
- Digitising critical industry sectors
- Digitising government

Inclusion for all

- Access to the benefits of a digital society for all
- Propositions for equality
- Workplace equality

Planet

- Reducing our environmental impact
- Helping our customers decarbonise
- Promoting a circular economy

3 Guided by responsible business practices

Protecting Data

- Data Privacy
- Cyber security

Protecting people

- Health and safety
- Mobiles, masts and health
- Human rights
- Responsible supply chain

Business integrity

- Operates ethical, lawfully and integrity
- Tax and economic contribution
- Policy of zero tolerance towards corruption

2 Uphold our Social contract

Trust, fairness and Leadership to activate & accelerate our purpose initiatives

4 Provide transparency & measurement

ESG progress measurement e.g. ESG ratings, reputation tracking & stakeholder feedback

Priorities | Enhancing shareholder value as we shift from telco to techco

Execute on our System of Advantage

Disciplined capital structure & allocation

Accelerate and diversify returns

Enhance societal value

Leadership in fixed and mobile

complete M&A

Utilise debt capacity

threshold of 1.5x EBITDA

Earnings & FCF

accelerating Group growth potential

Inclusion for all

increase female representation at management level*

Diversify with our digital ecosystem

scale super-apps

Simplify dividend

updated policy

Attractive returns

improve ROCE

Planet

reduce GHG emissions*

Optimised TechCo

infra partnerships (rural, fibre)

Invest within framework

maintain capex intensity

Attractive returns

one of the highest JSE dividend payouts

Digital society

drive financial inclusion*



*ESG metrics are included in management long-term incentives

Our share information

Total shareholding

	As at 30 September 2022	
	# of shares	% holding
Vodafone Group PLC ¹	1 110 629 881	60.50
Government Employees Pension Fund	257 863 457	14.05
YeboYethu Investment Company (Pty) Limited	114 451 180	6.23
Wheatfield Investments 276 (Pty) Limited	15 421 231	0.84
Institutional investors	285 177 562	15.53
Retail positions	45 374 584	2.47
Other ²	6 947 066	0.38
Total	1 835 864 961	100.0

1. Directly held by Vodafone Investments SA (Pty) Limited and Vodafone International Holdings B.V.

2. Refers to the balance of remaining holdings

Share trading information

JSE Ticker symbol	VOD
ADR code	VDMCY
Stock exchange	JSE Limited
Shares in issue	1 835 864 961
Freefloat ¹	20.11%
52 week low and high ²	R122.34 – R160.00
Market capitalisation ²	R224.12 billion
Transfer agent	ComputerShare

1. Excludes Vodafone Group Plc and Public Investment Corporation Holdings (greater than 10% shareholding), and YeboYethu (BEE shareholding)

2. As at 03 May 2022

Indices we are part of



Price earnings (PE) analysis

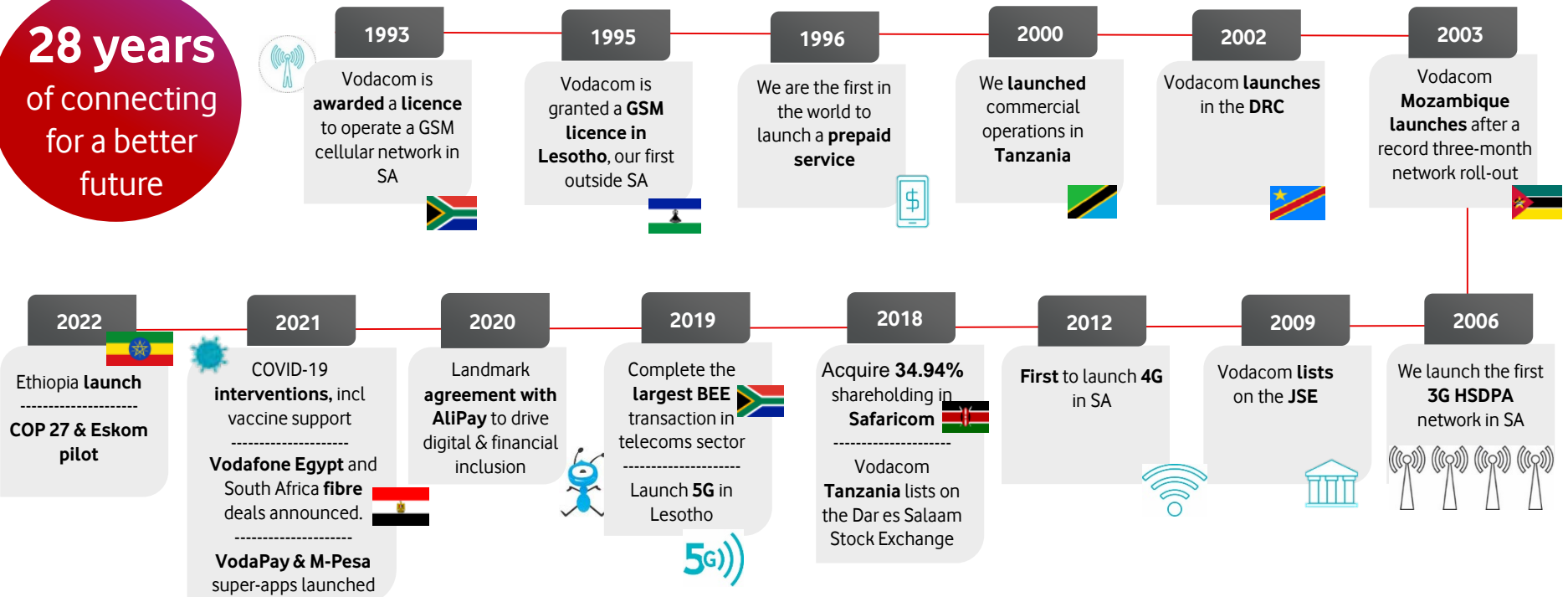
Vodacom Group PE (1H23)	12.05
Vodacom Group PE excluding Safaricom (1H23)	11.55

Source: Factset at 30 September 2022

Our journey

Vodacom is a leading and purpose-led African connectivity and financial services company. The Group, including Safaricom¹, serves 132.6 million customers spanning across the consumer and enterprise segments and offers a wide range of services, including: telecommunication, IT, digital and financial services.

28 years
of connecting
for a better
future



1. Vodacom Group has a proportionate stake of 34.94% in Safaricom. Customers are inclusive of 100% of Safaricom's customers.

Our Strategy | **Leading African TechCo with clear System of Advantage**



Chief Executive Officer
Shameel Joosub

Group Functions



Group Finance
Raisibe Morathi



Group Technology
Dejan Kastelic



Group Legal & Compliance
Nkateko Nyoka



Group Financial and Digital Services
Mariam Cassim



Group Human Resources
Matimba Mbungela



Group External Affairs
Stephen Chege



Group Mergers and Acquisitions
Sean Bennett

Operating companies



Vodacom South Africa
Sitho Mdlalose



Safaricom
Peter Ndegwa



Vodacom International
Diego Guitierrez



Financial Review



Country data



South Africa

Tanzania

DRC

Mozambique

Lesotho

Safaricom
Kenya

Safaricom
Ethiopia

Population[‡] (million)

60.8

63.3

95.2

33.1

2.2

56.2

120.8

GDP per capita[‡] (USD)

106 873

1 310

695

590

1 345

2 020

907

GDP growth estimate[‡] (%)

2.0

5.4

5.4

5.3

1.7

5.2

5.3

Ownership (%)

100

75

51

85

80

34.49[‡]

6.2

Licence expiry period

2041

2031

2028/2032/2038[‡]

2038

2036

2022/2024/2026[‡]

2036

Customers (thousand)

45 512

16 008

16 109

10 016

1 753

43 173

180

ARPU (rand/month)

91[‡]

37[‡]

51[‡]

56[‡]

49[‡]

78[‡]

-

ARPU (local currency/month)

91[‡]

5 257[‡]

3.1[‡]

219[‡]

49[‡]

566[‡]

-

Minutes of use per month

124

274

32

110

61

n/a

-

[‡] The Bureau of Economic Research for SA and Fitch Solutions for all other countries (Extraction date: October 2022)

[‡] GDP per capita in ZAR for SA

[‡] Vodacom Group Limited owns 87.5% of Vodafone Kenya Ltd, which in turn holds 39.93% of Safaricom Plc, giving Vodacom an effective holding in Safaricom of 34.94%

[‡] 2028 (2G licence), 2032 (3G licence) and 2038 (4G licence)

[‡] 2022 (3G licence), 2024 (2G licence), 2026 (4G licence)

[‡] Total ARPU is calculated by dividing the average monthly service revenue (including fixed line and other service revenue) by the average monthly customers during the period

[‡] Total ARPU is calculated by dividing the average monthly service revenue (excluding fixed line and other service revenue) by the average active monthly customers during the period

Five-year track record | for years ending 31 March

	2022	2021	2020 ¹	2019 ²	2018	21/20 % change	5-year CAGR %
Service revenue (R million)	79 936	77 574	73 354	69 867	70 632	3.0	3.1
Revenue (R million)	102 736	98 302	90 746	86 627	86 370	4.5	4.4
EBITDA (R million)	39 888	39 299	37 610	33 714	32 898	1.5	4.9
Operating profit (R million)	28 236	27 651	27 711	24 490	24 252	2.1	3.9
Operating free cash flow (R million)	22 693	22 338	21 782	21 643	21 117	1.6	1.8
Free cash flow (R million)	15 660	14 974	16 284	14 865	14 195	4.6	2.5
Capital expenditure (R million)	14 642	13 307	13 218	12 957	11 594	10.0	6.0
Net debt (R million)	35 181	34 248	35 180	23 354	19 892	2.7	15.3
Headline earnings per share (cents)	1 013	980	945	868	923	3.4	2.4
Dividend per share ³ (cents)	850	825	845	795	815	1.8	0.8
EBITDA margin (%)	38.8	40.0	41.4	38.9	38.1		
Effective tax rate (%)	27.8	28.2	27.8	29.7	29.6		
Net debt/EBITDA (times)	0.9	0.9	0.9	0.7	0.6		
Capex intensity (%)	14.3	13.5	14.6	15.0	13.4		
Return on capital employed (%)	23.4	22.0	22.7	24.6	30.5		

1. IFRS 16 was adopted on 1 April 2019 on a forward-looking basis.

2. IFRS 15 was adopted on 1 April 2018 on a forward-looking basis.

3. Total dividend declared for the financial year. The total dividend for 31 March 2020 includes a special dividend of 60cps.



Interim results | for the period ended 30 September 2022

Key highlights

- Group revenue of R53.7 billion was up 7.7%, supported by normalised growth of 5.0%* and rand depreciation against our basket of International currencies.
- Group service revenue growth was 7.2% in the period, with normalised growth accelerating to 4.9%* in the second quarter.
- Added 3.0 million customers, to serve a combined 132.6 million customers across our footprint, including Safaricom on a 100% basis
- Financial services customers were up 10.2% to 63.1 million, including Safaricom on a 100% basis.
- Free cash flow (pre-spectrum) is down by 54.5%.
- Implementation of new simplified dividend policy and interim dividend of 340cps, regulatory progress made on Vodafone Egypt acquisition.

Key numbers

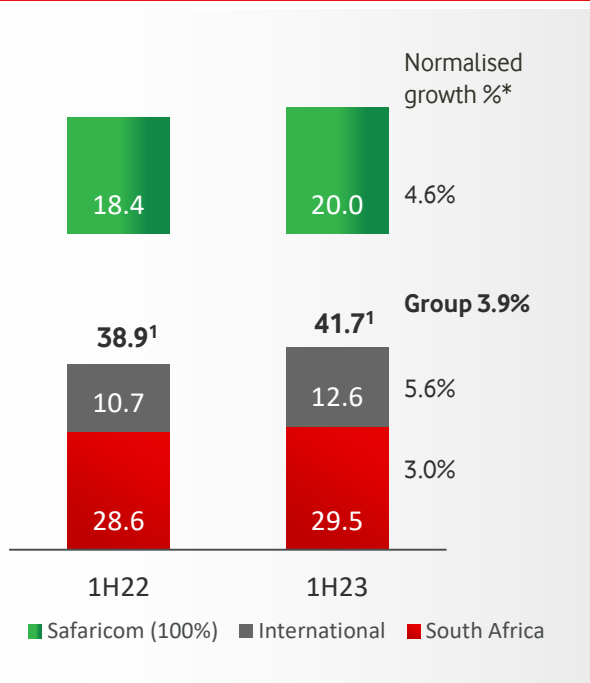
R million	1H23	1H22	Reported % change	Normalised % change
Group				
Revenue	53 713	49 856	7.7	5.0
Service revenue	41 729	38 915	7.2	3.9
EBITDA	20 200	20 076	0.6	(1.8)
Net profit from associate	1 466	1 644	(10.8)	5.1
Net debt	44 612	37 964	17.5	
Free cash flow (pre-spectrum)	2 028	4 456	(54.5)	
Dividend per share ³ (cents)	340	420		
South Africa				
Service revenue	29 485	28 615	3.0	
Financial services revenue	1 406	1 301	8.1	
Customers	45 512	45 428	0.2	
Data customers	23 774	22 840	4.1	
International				
Service revenue	12 630	10 713	17.9	5.6
M-Pesa revenue	3 008	2 686	25.1	
Customers	43 886	42 492	3.3	
Data customers	21 141	21 368	(1.1)	

* Normalised growth presents performance on a comparable basis. This adjusts for trading foreign exchange, foreign currency fluctuation on a constant currency basis (using the current period as base) to show a like-for-like comparison of results.

Interim results | for the period ended 30 September 2022

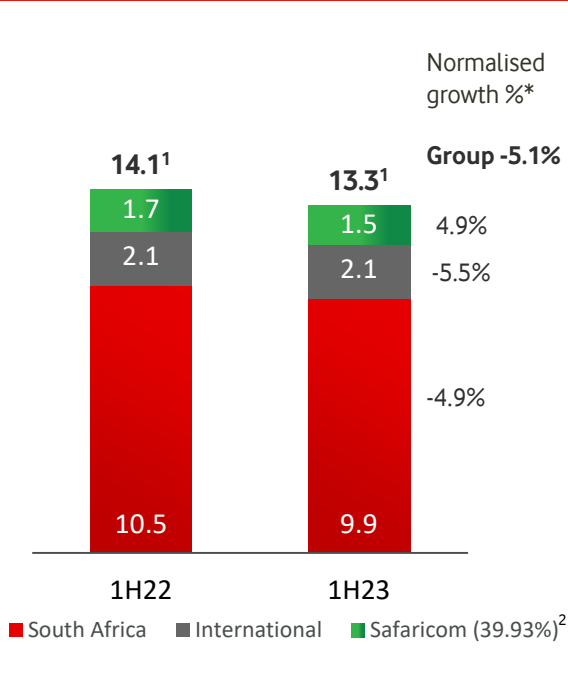
Group service revenue

R billion



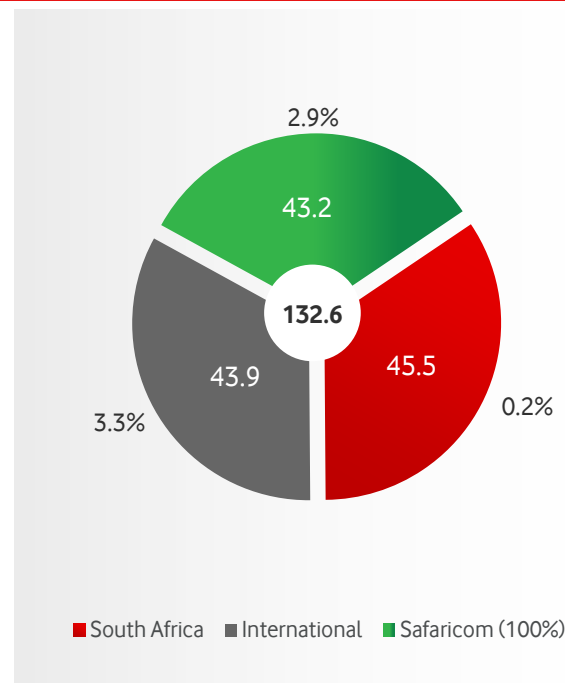
Group operating profit

R billion



Group customers

Millions / growth



1. Including corporate and eliminations

2. Vodafone Kenya Limited (VKL), a subsidiary, owns 39.93% of Safaricom. Vodacom Group Limited owns 87.5% of VKL, giving Vodacom an effective holding of 34.94% in Safaricom

* Normalised growth presents performance on a comparable basis. This adjusts for trading foreign exchange, foreign currency fluctuation on a constant currency basis (using the current period as base) to show a like-for-like comparison of results

Dividend policy | Payment history

	Ex-dividend date	Payment date	Dividend declared (cents per share)	Dividend declared (Rm)
Interim dividend number 1	30 November 2009	7 December 2009	110	1 637
Final dividend number 2	28 June 2010	5 July 2010	175	2 604
Interim dividend number 3	29 November 2010	6 December 2010	180	2 678
Final dividend number 4	27 June 2011	4 July 2011	280	4 166
Interim dividend number 5	28 November 2011	5 December 2011	260	3 869
Final dividend number 6	18 June 2012	25 June 2012	450	6 696
Interim dividend number 7	26 November 2012	3 December 2012	355	5 282
Final dividend number 8	24 June 2013	1 July 2013	430	6 398
Interim dividend number 9	25 November 2013	2 December 2013	395	5 877
Final dividend number 10	23 June 2014	30 June 2014	430	6 398
Interim dividend number 11	24 November 2014	1 December 2014	375	5 580
Final dividend number 12	22 June 2015	29 June 2015	400	5 952
Interim dividend number 13	30 November 2015	7 December 2015	395	5 877
Final dividend number 14	20 June 2016	27 June 2016	400	5 952
Interim dividend number 15	30 November 2016	5 December 2016	395	5 877
Final dividend number 16	21 June 2017	26 June 2017	435	6 473
Interim dividend number 17	29 November 2017	4 December 2017	390	6 714
Final dividend number 18	20 June 2018	25 June 2018	425	7 316
Interim dividend number 19	28 November 2018	3 December 2018	395	7 252
Final dividend number 20	19 June 2019	24 June 2019	400	7 343
Interim dividend number 21	27 November 2019	2 December 2019	440*	8 078*
Final dividend number 22	24 June 2020	29 June 2020	405	7 438
Interim dividend number 23	2 December 2020	7 December 2020	415	7 619
Final dividend number 24	23 June 2020	28 June 2021	410	7 527
Interim dividend number 25	1 December 2021	6 December 2021	420	7 711
Final dividend number 26	22 June 2022	27 June 2022	430	7 894
Interim dividend number 26	30 November 2022	5 December 2022	340	6 241

Vodacom Group's current dividend policy is to pay at least 90% of adjusted headline earnings, which excludes the contribution of the attributable net profit or loss from Safaricom and any associated intangible amortisation. In addition, Vodacom Group distributes any dividend it receives from Safaricom, up to a maximum amount of the dividend received, net of withholding tax. Subject to Board approval, this policy will be maintained for the remainder of the current financial year, and until the proposed acquisition of Vodafone Egypt is completed. On completion of the Vodafone Egypt acquisition, Vodacom Group intends to amend and simplify its dividend policy to at least 75% of Vodacom Group headline earnings

Includes a special dividend of 60cps or R1 101 million declared by Safaricom PLC.



More information



3Q23 results

31 January 2023

FY23 results

15 May 2023

AGM

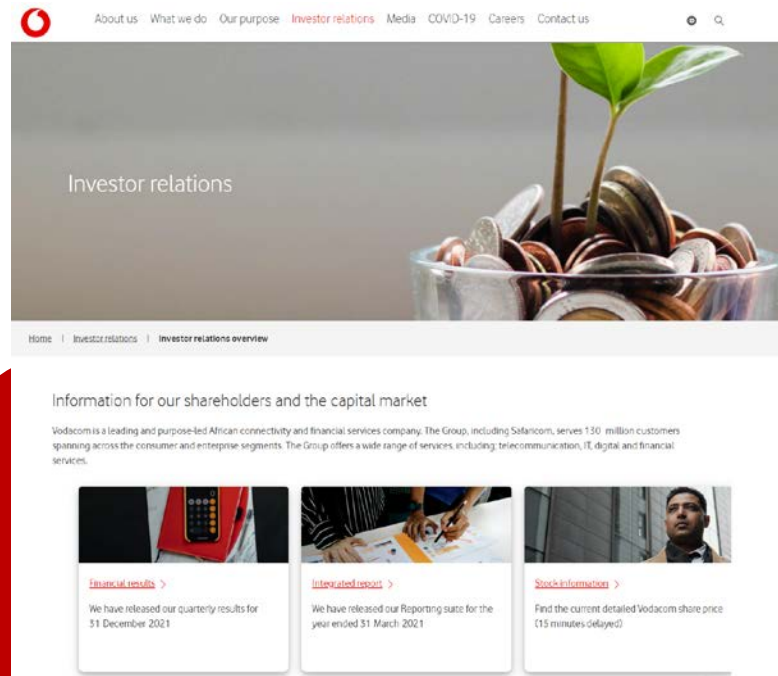
20 July 2023

1Q24 results

21 July 2023

Visit our website for more information

<http://www.vodacom.com>



Contact us

VodacomIR@vodacom.co.za

Follow us on social media

@Vodacom



Facebook.com/vodacom

Definitions

Customers

Customers are based on the total number of mobile customers using any service during the last three months. This includes customers paying a monthly fee that entitles them to use the service even if they do not actually use the service and those customers who are active whilst roaming

Data customers

Data customers are based on the number of unique users generating billable data traffic during the month. Also included are users on integrated tariff plans, or who have access to corporate APNs, and users who have been allocated a revenue generating data bundle during the month. A user is defined as being active if they are paying a contractual monthly fee for this service or have used the service during the reported month

M-Pesa customers

M-Pesa customers are based on the number of unique users who have generated revenue related to M-Pesa during the last month

ARPU

Total ARPU is calculated by dividing the sum of the customer and incoming revenue for the period by the average monthly active customers during the period

EBITDA

Earnings before interest, taxation, depreciation and amortisation, impairment losses, profit/loss on disposal of investments, property, plant and equipment, and intangible assets, profit/loss from associate and joint venture, restructuring cost and BEE income/charge

Free cash flow

Cash generated from operations less additions to property, plant and equipment and intangible assets, proceeds on disposal of property, plant and equipment and intangible assets, tax paid, net finance charges paid and net dividends received/paid and movements in amounts due to M-Pesa account holders

South Africa

Vodacom (Pty) Limited, a private limited liability company duly incorporated in accordance with the laws of South Africa and its subsidiaries, joint ventures and SPV's

International

International comprises the segment information relating to the non-South African-based cellular networks in Tanzania, the Democratic Republic of Congo, Mozambique and Lesotho as well as the operations of Vodacom International Limited (Mauritius) and Vodacom Business Africa Group (Pty) Limited and its subsidiaries

MOU

Minutes of use per month is calculated by dividing the average monthly minutes (traffic) during the period by the average monthly active customers during the period

Normalised growth (*)

Normalised growth, which presents performance on a comparable basis. This adjusts for foreign currency fluctuation on a constant currency basis (using the current period as base) and excludes the impact of merger, acquisition and disposal activities at a constant currency basis where applicable, to show a like-for-like comparison of results

Operating free cash flow

Cash generated from operations less additions to property, plant and equipment and intangible assets other than licence and spectrum payments and purchases of customer bases, net of proceeds on disposal of property, plant and equipment and intangible assets, other than license and spectrum payments and disposals of customer bases and movements in amounts due to M-Pesa account holders

HEPS

Headline earnings per share

Forward-looking statement

This presentation which sets out the interim results for Vodacom Group Limited for the six months ended 30 September 2022 contains 'forward-looking statements', which have not been reviewed or reported on by the Group's auditors, with respect to the Group's financial condition, results of operations and businesses and certain of the Group's plans and objectives. In particular, such forward-looking statements include statements relating to: the Group's future performance; future capital expenditures, acquisitions, divestitures, expenses, revenues, financial conditions, dividend policy, and future prospects; business and management strategies relating to the expansion and growth of the Group; the effects of regulation of the Group's businesses by governments in the countries in which it operates; the Group's expectations as to the launch and roll out dates for products, services or technologies; expectations regarding the operating environment and market conditions; growth in customers and usage; and the rate of dividend growth by the Group.

Forward-looking statements are sometimes, but not always, identified by their use of a date in the future or such words as "will", "anticipates", "aims", "could", "may", "should", "expects", "believes", "intends", "plans" or "targets" (including in their negative form). By their nature, forward-looking statements are inherently predictive, speculative and involve risk and uncertainty because they relate to events and depend on circumstances that may or may not occur in the future. There are a number of factors that could cause actual results and developments to differ materially from those expressed or implied by these forward-looking statements.

These factors include, but are not limited to, the following: changes in economic or political conditions in markets served by operations of the Group; greater than anticipated competitive activity; higher than expected costs or capital expenditures; slower than expected customer growth and reduced customer retention; changes in the spending patterns of new and existing customers; the Group's ability to expand its spectrum position or renew or obtain necessary licences; the Group's ability to achieve cost savings; the Group's ability to execute its strategy in fibre deployment, network expansion, new product and service roll-outs, mobile data, Enterprise and broadband; changes in foreign exchange rates, as well as changes in interest rates; the Group's ability to realise benefits from entering into partnerships or joint ventures and entering into service franchising and brand licensing; unfavourable consequences to the Group of making and integrating acquisitions or disposals; changes to the regulatory framework in which the Group operates; the impact of legal or other proceedings; loss of suppliers or disruption of supply chains; developments in the Group's financial condition, earnings and distributable funds and other factors that the Board takes into account when determining levels of dividends; the Group's ability to satisfy working capital and other requirements; changes in statutory tax rates or profit mix; and/or changes in tax legislation or final resolution of open tax issues.

All subsequent oral or written forward-looking statements attributable to the Group or any member thereof or any persons acting on their behalf are expressly qualified in their entirety by the cautionary statements above and below. Vodacom expressly disclaims any liability in respect of the content of any forward looking statement and also expressly disclaims any obligation or undertaking to disseminate any updates or revisions to any forward-looking statements contained herein or to reflect any change in their expectations with regard thereto or any change in events, conditions or circumstances on which any such forward-looking statement is based.